CLAY COUNTY SHERIFF'S OFFICE

Paul C. Vescovo, III

Sheriff



Frank Stathopoulos
Undersheriff

HCl Energy,

I wanted to take a moment and let you know that your "Hybrid Cube" has performed well beyond our expectations. I am very impressed and delighted with both the product and the service HCI has provided.

For almost two years of operation, we have experienced numerous grid outages with absolutely no interruption in power thanks to the Cube. During that time, we have lost grid power several times, and the Hybrid Cube performed flawlessly, handled our overall load, and kept our radio equipment operational without stoppage. When we purchased the Cube, we insisted HCI use the generator we already had at our current site. Much to our chagrin, that generator failed in the past year, yet the Cube kept us completely operational and again with no loss of power.

It is refreshing that Motorola has integrated this new technology by HCI, which allowed Clay County and the Sheriff's Office to save money on both capital expense and operational costs. Knowing how tight budgets can be for public safety entities, I see how the Cube can afford an agency a less expensive option without sacrificing quality. To date, we have not spent anything on maintenance, updates, or repair. Additionally, I am very pleased with the performance of Motorola's equipment to include subscribers.

As for the people who helped make our project come to fruition, I would like to extend my gratitude and appreciation for their tireless efforts which resulted in a seamless transition on the day we became operational. Tim Tierney, Ray Ansari, and the team from HCI were great to work with throughout the entire project, and I can easily say the same about those who my staff worked with from Motorola. Gary Moy and several other team members from Motorola who also had a hand in this project provided exceptional service and were always accessible. We rarely experienced issues, but even when consulting with senior or executive Motorola members in Schaumburg, their accessibility and response were equally impressive. The team from Commenco was also great to work with and continue to be valuable partners.

Overall, I am incredibly impressed with HCI, Motorola, and Commenco and tremendously pleased with the final product and its ease of operation.

Thank you for all of your help and your continued service.

Sincerely,

Paul Vescovo Sheriff, Clay County